

**Life long learning for Alums – Term 5 – Mohali, 15 Oct – 25 Nov , 2012**

**1. Fixed Income Securities**

- **Madhu Kalimipalli** : <http://www.isb.edu/faculty/facultydir.aspx?ddlFaculty=413>
- **Location** : Nalanda LT (AS 1 LT)

<b>S. No</b>	<b>Date</b>	<b>Section I</b>
1	October 15	1700 - 1900
2	October 18	1700 - 1900
3	October 22	1700 - 1900
4	October 24	1700 - 1900
5	October 29	1700 - 1900
6	October 31	1700 - 1900
7	November 5	1700 - 1900
8	November 7	1700 - 1900
9	November 12	1700 - 1900
10	November 14	1700 - 1900

**2 . Marketing Communications strategy**

- **Tanuka Ghoshal** : – <http://www.isb.edu/faculty/facultydir.aspx?ddlFaculty=329>
- **Location**: Nalanda LT (AS 1 LT)

<b>S. No</b>	<b>Date</b>	<b>Section I</b>
1	October 16	1015 - 1215
2	October 23	1015 - 1215
3	October 25	1015 - 1215
4	October 26	1015 - 1215
5	October 30	1015 - 1215
6	November 1	1015 - 1215
7	November 6	1015 - 1215
8	November 8	1015 - 1215
9	November 13	1015 - 1215
10	November 15	1015 - 1215

### 3. Options and Futures

- **Krishna Ramaswamy** :- <http://www.isb.edu/faculty/facultydir.aspx?ddlFaculty=67>  
(Sessions 1-5)
- **Domenico Cuoco** : <http://www.isb.edu/faculty/facultydir.aspx?ddlFaculty=377> (Sessions 6-10)
- **Location:** Nalanda LT (AS 1 LT)

S. No	Date	Section I
1	October 16	0800 – 1000
2	October 23	0800 – 1000
3	October 25	0800 – 1000
4	October 26	0800 – 1000
5	October 30	0800 – 1000
6	November 1	0800 – 1000
7	November 6	0800 – 1000
8	November 8	0800 – 1000
9	November 13	0800 – 1000
10	November 15	0800 – 1000

### 4. Negotiation Analysis

- **Dishan Kamdar** :- <http://www.isb.edu/faculty/facultydir.aspx?ddlFaculty=38>
- **Location:** Pushpagiri ( AS 2 LT)

S. No	Date	Section I	Section J	Section K
1	October 15	0800 – 1000	1015 - 1215	1230 - 1430
2	October 18	0800 – 1000	1015 - 1215	1230 - 1430
3	October 22	0800 – 1000	1015 - 1215	1230 - 1430
4	October 24	0800 – 1000	1015 - 1215	1230 - 1430
5	October 29	0800 – 1000	1015 - 1215	1230 - 1430
6	October 31	0800 – 1000	1015 - 1215	1230 - 1430
7	November 5	0800 – 1000	1015 - 1215	1230 - 1430
8	November 7	0800 – 1000	1015 - 1215	1230 - 1430
9	November 12	0800 – 1000	1015 - 1215	1230 - 1430
10	November 14	0800 – 1000	1015 - 1215	1230 - 1430

## 5 . Managing Health Care Organizations

- Cyrus Engineer:- <http://www.isb.edu/faculty/facultydir.aspx?ddlFaculty=424> Session 1-5
- Pierantonio Russo :- <http://atrium:14825/Programmes/PGP/ASA/Mohali/2012-13/Announcements/Pierantonio-Russo.pdf>
- **Location:**– Nalanda LT (AS 1 LT)

S. No	Date	Section I
1	October 16	1230 -1430
2	October 23	1230 -1430
3	October 25	1230 -1430
4	October 26	1230 -1430
5	October 30	1230 -1430
6	November 1	1230 -1430
7	November 6	1230 -1430
8	November 8	1230 -1430
9	November 13	1230 -1430
10	November 15	1230 -1430

## 6. (1) [Health Care Entrepreneurship](#)

- **Sessions 1-5 will be updated soon once we get the confirmation by professor.**
- **Stephen M Sammut:-** <http://www.isb.edu/faculty/facultydir.aspx?ddlFaculty=416> (Sessions 6 -10)
- **Location:** Nalanda LT (AS 1 LT)

S. No	Date	Section I
1	October 15	0800 – 1000
2	October 18	0800 – 1000
3	October 22	0800 – 1000
4	October 24	0800 – 1000
5	October 29	0800 – 1000
6	October 31	0800 – 1000
7	November 5	0800 – 1000
8	November 7	0800 – 1000
9	November 12	0800 – 1000
10	November 14	0800 – 1000

## 6. (2) The Indian Health Services System

- **Sessions 1-5 will be updated soon once we get the confirmation by professor.**
- **Stephen M Sammut:-** <http://www.isb.edu/faculty/facultydir.aspx?ddlFaculty=416> ( Sessions 6-10)
- **Location–** Nalanda LT (AS 1 LT)

S. No	Date	Section I
1	October 15	1230 - 1430
2	October 18	1230 - 1430
3	October 22	1230 - 1430
4	October 24	1230 - 1430
5	October 29	1230 - 1430
6	October 31	1230 - 1430
7	November 5	1230 - 1430
8	November 7	1230 - 1430
9	November 12	1230 - 1430
10	November 14	1230 - 1430

## 7. (1) Business Analytics using Data Mining

- **Galit Shmueli :-** <http://www.isb.edu/faculty/facultydir.aspx?ddlFaculty=341> sessions 1-5
- **Sessions 6-10 will be updated soon once we get the confirmation by professor.**
- **Location:** Nalanda LT (AS 1 LT)

S. No	Date	Section A
1	October 16	1445 - 1645
2	October 23	1445 - 1645
3	October 25	1445 - 1645
4	October 26	1445 - 1645
5	October 30	1445 - 1645
6	November 1	1445 - 1645
7	November 6	1445 - 1645
8	November 8	1445 - 1645
9	November 13	1445 - 1645
10	November 15	1445 - 1645

## 7. (2) Forecasting Analytics

- Galit Shmueli :- <http://www.isb.edu/faculty/facultydir.aspx?ddlFaculty=341> sessions 1-5
- Sessions 6-10 will be updated soon once we get the confirmation by professor.
- Location: somapura (AS 1 LT)

S. No	Date	Section A
1	October 16	1015 -1215
2	October 23	1015 -1215
3	October 25	1015 -1215
4	October 26	1015 -1215
5	October 30	1015 -1215
6	November 1	1015 -1215
7	November 6	1015 -1215
8	November 8	1015 -1215
9	November 13	1015 -1215
10	November 15	1015 -1215